ROBERT HALF INC. NON-GAAP FINANCIAL MEASURES

The financial results of Robert Half Inc. (the "Company") are prepared in conformity with accounting principles generally accepted in the United States of America ("GAAP") and the rules of the SEC. To help readers understand the Company's financial performance, the Company supplements its GAAP financial results with the following non-GAAP measures: adjusted gross margin; adjusted selling, general and administrative expenses; combined segment income; and as adjusted revenue growth rates.

The following measures: adjusted gross margin and adjusted selling, general and administrative expenses, include gains and losses on investments held to fund the Company's obligations under employee deferred compensation plans. The Company provides these measures because they are used by management to review its operational results.

Combined segment income is income before income taxes, adjusted for interest income and amortization of intangible assets. The Company provides combined segment income because it is how management evaluates performance.

As adjusted revenue growth rates represent year-over-year revenue growth rates after removing the impacts on reported revenues from the changes in the number of billing days and foreign currency exchange rates. The Company provides this data because it focuses on the Company's revenue growth rates attributable to operating activities and aids in evaluating revenue trends over time. The impacts from the changes in billing days and foreign currency exchange rates are calculated as follows:

- Billing days impact is calculated by dividing each comparative period's reported revenues by the number of billing days for that period to arrive at a per billing day amount. Same billing day growth rates are then calculated based on the per billing day amounts. Management calculates a global, weighted-average number of billing days for each reporting period based upon inputs from all countries and all functional specializations and segments.
- Foreign currency impact is calculated by retranslating current period international revenues, using foreign currency exchange rates from the prior year's comparable period.

The non-GAAP financial measures provided herein may not provide information that is directly comparable to that provided by other companies in the Company's industry, as other companies may calculate such financial results differently. The Company's non-GAAP financial measures are not measurements of financial performance under GAAP and should not be considered as alternatives to amounts presented in accordance with GAAP. The Company does not consider these non-GAAP financial measures to be a substitute for, or superior to, the information provided by GAAP financial results. A reconciliation of the non-GAAP financial measures to the most directly comparable GAAP financial measures is provided on the following pages.

NON-GAAP FINANCIAL MEASURES ADJUSTED GROSS MARGIN (UNAUDITED):

(in thousands)

| _ | Т | hree Months En | ded December 3 | 31, | | Relatio | onships | | | Year Ended | December 31, | | | Relatio | nships | |
|--------------------------------------|------------|----------------|----------------|------------|-------|---------|---------|---------|--------------|--------------|--------------|--------------|-------|---------|--------|--------|
| | As Re | ported | As Ad | ljusted | As Re | ported | As Ad | ljusted | As Re | ported | As Ad | ljusted | As Re | orted | As Adj | justed |
| | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 |
| Gross Margin | | | | | | | | | | | | | | | | |
| Contract talent solutions | \$ 351,893 | \$ 427,736 | \$ 351,893 | \$ 427,736 | 39.7% | 39.9% | 39.7% | 39.9% | \$ 1,549,312 | \$ 1,804,029 | \$ 1,549,312 | \$ 1,804,029 | 39.8% | 39.8% | 39.8% | 39.8% |
| Permanent placement talent solutions | 121,330 | 155,559 | 121,330 | 155,559 | 99.8% | 99.8% | 99.8% | 99.8% | 566,381 | 723,706 | 566,381 | 723,706 | 99.8% | 99.8% | 99.8% | 99.8% |
| Total talent solutions | 473,223 | 583,295 | 473,223 | 583,295 | 46.9% | 47.5% | 46.9% | 47.5% | 2,115,693 | 2,527,735 | 2,115,693 | 2,527,735 | 47.4% | 48.1% | 47.4% | 48.1% |
| Protiviti | 110,941 | 135,752 | 119,951 | 139,862 | 23.9% | 27.2% | 25.9% | 28.0% | 459,311 | 566,314 | 475,572 | 552,465 | 23.8% | 28.6% | 24.6% | 27.9% |
| Total | \$ 584,164 | \$ 719,047 | \$ 593,174 | \$ 723,157 | 39.7% | 41.6% | 40.3% | 41.9% | \$ 2,575,004 | \$ 3,094,049 | \$ 2,591,265 | \$ 3,080,200 | 40.3% | 42.7% | 40.5% | 42.6% |

The following tables provide reconciliations of the non-GAAP adjusted gross margin to reported gross margin for the three months ended December 31, 2023 and 2022:

| | | | | Three M | onths Ended | l December | 31, 2023 | | | | | | | Three M | onths Ended | December | 31, 2022 | | | |
|-----------------|--------------------|-----------------|----------------------------|-----------------|------------------|-----------------|-----------|-----------------|------------|-----------------|------------------|-----------------|----------------------------|-----------------|-------------------|-----------------|-----------|-----------------|------------|-----------------|
| _ | Contract soluti | | Perma placemen solut | nt talent | Total t solut | | Prot | iviti | Tot | al | Contrac solut | | Perma placemen solut | nt talent | Total t soluti | | Prot | iviti | Tota | al |
| _ | \$ | % of Revenue | \$ | % of Revenue | s | % of Revenue | \$ | % of Revenue | s | % of Revenue | s | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue |
| Gross Margin | | | | | | | | | | | | | | | | | | | | |
| As Reported \$ | 351,893 | 39.7% | \$121,330 | 99.8% | \$ 473,223 | 46.9% | \$110,941 | 23.9% | \$ 584,164 | 39.7% | \$ 427,736 | 39.9% | \$155,559 | 99.8% | \$ 583,295 | 47.5% | \$135,752 | 27.2% | \$ 719,047 | 41.6% |
| Adjustments (1) | | | | | | | 9,010 | 2.0% | 9,010 | 0.6% | | | | | | | 4,110 | 0.8% | 4,110 | 0.3% |
| As Adjusted \$ | 351,893 | 39.7% | \$121,330 | 99.8% | \$ 473,223 | 46.9% | \$119,951 | 25.9% | \$ 593,174 | 40.3% | \$ 427,736 | 39.9% | \$155,559 | 99.8% | \$ 583,295 | 47.5% | \$139,862 | 28.0% | \$ 723,157 | 41.9% |

The following tables provide reconciliations of the non-GAAP adjusted gross margin to reported gross margin for the years ended December 31, 2023 and 2022:

| | | | | Yea | r Ended Deco | ember 31, 2 | 023 | | | | | | | Yea | r Ended Dece | ember 31, | 2022 | | | |
|---------------------|--------------------|-----------------|----------------------------|-----------------|-------------------|-----------------|-----------|-----------------|-------------|-----------------|--------------------|-----------------|----------------------------|-----------------|---------------------|-----------------|-----------|-----------------|-------------|-----------------|
| | Contract soluti | | Perma placemen solut | nt talent | Total t soluti | | Prot | iviti | Tot | al | Contract soluti | | Perma placemen solut | nt talent | Total ta solutio | | Proti | iviti | Tota | al |
| | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue |
| Gross Margin | | | | | | | | | | | | | | | | | | | | |
| As Reported | \$1,549,312 | 39.8% | \$566,381 | 99.8% | \$2,115,693 | 47.4 % | \$459,311 | 23.8% | \$2,575,004 | 40.3% | \$1,804,029 | 39.8% | \$723,706 | 99.8% | \$2,527,735 | 48.1 % | \$566,314 | 28.6% | \$3,094,049 | 42.7% |
| Adjustments (1) | | | | | | | 16,261 | 0.8% | 16,261 | 0.2% | | | | | | | (13,849) | (0.7%) | (13,849) | (0.1%) |
| As Adjusted | \$1,549,312 | 39.8% | \$566,381 | 99.8% | \$2,115,693 | 47.4 % | \$475,572 | 24.6% | \$2,591,265 | 40.5% | \$1,804,029 | 39.8% | \$723,706 | 99.8% | \$2,527,735 | 48.1 % | \$552,465 | 27.9% | \$3,080,200 | 42.6% |

⁽¹⁾ Changes in the Company's employee deferred compensation plan obligations related to Protiviti operations are included in costs of services, while the related investment (income) loss is presented separately. The non-GAAP financial adjustments shown in the table above are to reclassify investment (income) loss from investments held in employee deferred compensation trusts to the same line item that includes the corresponding change in obligation. These adjustments have no impact on income before income taxes.

NON-GAAP FINANCIAL MEASURES

ADJUSTED SELLING, GENERAL AND ADMINISTRATIVE EXPENSES (UNAUDITED):

(in thousands)

| | T | Three Months Ended December 31, | | | | Relation | onships | | | Year Ended | December 31, | | | Relatio | onships | |
|---|------------|---------------------------------|------------|------------|-------|----------|---------|--------|--------------|--------------|--------------|--------------|-------|---------|---------|--------|
| | As Re | ported | As Ad | ljusted | As Re | ported | As Ad | justed | As Re | ported | As Ad | ljusted | As Re | orted | As Adj | justed |
| | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 | 2023 | 2022 |
| Selling, General and Administrative Expenses | | | | | | | | | | | | | | | | |
| Contract talent solutions | \$ 334,785 | \$ 340,492 | \$ 301,015 | \$ 322,316 | 37.7% | 31.8% | 33.9% | 30.1% | \$ 1,320,752 | \$ 1,248,378 | \$ 1,256,497 | \$ 1,311,748 | 33.9% | 27.5% | 32.3% | 28.9% |
| Permanent placement talent solutions | 114,815 | 136,727 | 110,938 | 134,194 | 94.4% | 87.7% | 91.3% | 86.1% | 498,881 | 587,164 | 491,377 | 596,084 | 87.9% | 81.0% | 86.6% | 82.2% |
| Total talent solutions | 449,600 | 477,219 | 411,953 | 456,510 | 44.6% | 38.9% | 40.8% | 37.2% | 1,819,633 | 1,835,542 | 1,747,874 | 1,907,832 | 40.8% | 34.9% | 39.2% | 36.3% |
| Protiviti | 67,066 | 67,910 | 67,066 | 67,910 | 14.5% | 13.6% | 14.5% | 13.6% | 287,898 | 281,754 | 287,898 | 281,754 | 14.9% | 14.2% | 14.9% | 14.2% |
| Total | \$ 516,666 | \$ 545,129 | \$ 479,019 | \$ 524,420 | 35.1% | 31.6% | 32.5% | 30.4% | \$ 2,107,531 | \$ 2,117,296 | \$ 2,035,772 | \$ 2,189,586 | 33.0% | 29.3% | 31.8% | 30.3% |

The following tables provide reconciliations of the non-GAAP adjusted selling, general and administrative expenses to reported selling, general and administrative expenses for the three months ended December 31, 2023 and 2022:

| | | | | Three M | onths Ended | December | r 31, 2023 | | | | | | | Three M | onths Ended | l Decembe | r 31, 2022 | | | |
|---|--------------------|-----------------|---------------------------------|-----------------|--------------------|-----------------|------------|-----------------|------------|-----------------|-----------------|-----------------|-----------------------------|-----------------|-------------------|-----------------|------------|-----------------|------------|-----------------|
| | Contract soluti | | Perman placement solution | t talent | Total ta soluti | | Prot | iviti | Tota | al | Contract soluti | | Perma placemen soluti | t talent | Total t soluti | | Prot | iviti | Tota | al |
| | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue |
| Selling, General and Administrative Expens | es | | | | | | | | | | | | | | | | | | | |
| As Reported | \$334,785 | 37.7% | \$114,815 | 94.4% | \$ 449,600 | 44.6% | \$ 67,066 | 14.5% | \$ 516,666 | 35.1% | \$340,492 | 31.8% | \$136,727 | 87.7% | \$477,219 | 38.9% | \$ 67,910 | 13.6% | \$ 545,129 | 31.6% |
| Adjustments (1) | (33,770) | (3.8%) | (3,877) | (3.1%) | (37,647) | (3.8%) | | | (37,647) | (2.6%) | (18,176) | (1.7%) | (2,533) | (1.6%) | (20,709) | (1.7%) | | | (20,709) | (1.2%) |
| As Adjusted | \$301,015 | 33.9% | \$110,938 | 91.3% | \$ 411,953 | 40.8% | \$ 67,066 | 14.5% | \$ 479,019 | 32.5% | \$322,316 | 30.1% | \$134,194 | 86.1% | \$456,510 | 37.2% | \$ 67,910 | 13.6% | \$ 524,420 | 30.4% |

The following tables provide reconciliations of the non-GAAP adjusted selling, general and administrative expenses to reported selling, general and administrative expenses for the years ended December 31, 2023 and 2022:

| | | | | Yea | r Ended Dece | mber 31, | 2023 | | | | | | | Yea | r Ended Dece | ember 31, | 2022 | | | |
|--|--------------------|-----------------|-----------------------------|-----------------|--------------------|-----------------|-----------|-----------------|-------------|-----------------|--------------------|-----------------|-----------------------------|-----------------|---------------------|-----------------|-----------|-----------------|-------------|-----------------|
| | Contract soluti | | Perma placemer soluti | t talent | Total ta soluti | | Prot | iviti | Tota | 1 | Contract soluti | | Perma placemen soluti | t talent | Total ta solutio | | Proti | iviti | Tota | al |
| | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue |
| Selling, General and Administrative Expense | es | | | | | | | | | | | | | | | | | | | |
| As Reported | \$1,320,752 | 33.9% | \$498,881 | 87.9% | \$1,819,633 | 40.8 % | \$287,898 | 14.9% | \$2,107,531 | 33.0% | \$1,248,378 | 27.5% | \$587,164 | 81.0% | \$1,835,542 | 34.9% | \$281,754 | 14.2% | \$2,117,296 | 29.3% |
| Adjustments (1) | (64,255) | (1.6%) | (7,504) | (1.3%) | (71,759) | (1.6)% | | _ | (71,759) | (1.2%) | 63,370 | 1.4% | 8,920 | 1.2% | 72,290 | 1.4% | | _ | 72,290 | 1.0% |
| As Adjusted | \$1,256,497 | 32.3% | \$491,377 | 86.6% | \$1,747,874 | 39.2 % | \$287,898 | 14.9% | \$2,035,772 | 31.8% | \$1,311,748 | 28.9% | \$596,084 | 82.2% | \$1,907,832 | 36.3% | \$281,754 | 14.2% | \$2,189,586 | 30.3% |

⁽¹⁾ Changes in the Company's employee deferred compensation plan obligations related to talent solutions operations are included in selling, general and administrative expenses, while the related investment (income) loss is presented separately. The non-GAAP financial adjustments shown in the table above are to reclassify investment (income) loss from investments held in employee deferred compensation trusts to the same line item that includes the corresponding change in obligation. These adjustments have no impact on income before income taxes.

NON-GAAP FINANCIAL MEASURES COMBINED SEGMENT INCOME (UNAUDITED):

(in thousands)

The following tables provide reconciliations of the non-GAAP combined segment income to reported income before income taxes for the three months and years ended December 31, 2023 and 2022:

| | Three I | Months En | ded Decembe | er 31, | Ye | ar Ended l | December 31, | , |
|-----------------------------------|------------|-----------------|-------------|-----------------|------------|-----------------|--------------|-----------------|
| | 202 | 3 | 202 | 2 | 202 | 3 | 202 | 2 |
| | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue | \$ | % of Revenue |
| Income before income taxes | \$ 120,131 | 8.2% | \$ 203,098 | 11.8% | \$ 576,583 | 9.0% | \$ 896,955 | 12.4% |
| Interest income, net | (6,697) | (0.4%) | (4,778) | (0.3%) | (23,973) | (0.3%) | (8,008) | (0.1%) |
| Amortization of intangible assets | 721 | 0.0% | 417 | 0.0% | 2,883 | 0.0% | 1,667 | 0.0% |
| Combined segment income | \$ 114,155 | 7.8% | \$ 198,737 | 11.5% | \$ 555,493 | 8.7% | \$ 890,614 | 12.3% |

NON-GAAP FINANCIAL MEASURES

REVENUE GROWTH RATES (%) (UNAUDITED):

| | | Year-O | ver-Year (As Rep | | Rates | | Non | -GAAP Y | ear-Ove (As Ad | | rowth Ra | ites |
|--------------------------------------|-------|--------|---------------------|-------|-------|-------|-------|---------|-------------------|-------|----------|-------|
| | 202 | 22 | | 202 | 23 | | 202 | 22 | | 20: | 23 | |
| | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| Global | | | | | | | | | | | | |
| Finance and accounting | 9.9 | -0.1 | -3.0 | -11.0 | -16.0 | -17.2 | 12.8 | 2.9 | -3.1 | -10.8 | -15.2 | -17.8 |
| Administrative and customer support | -10.3 | -21.2 | -23.0 | -23.0 | -21.5 | -18.7 | -7.8 | -18.8 | -23.2 | -23.0 | -21.2 | -19.4 |
| Technology | 0.6 | -2.1 | -9.0 | -16.7 | -21.3 | -21.7 | 2.5 | 0.5 | -9.3 | -16.2 | -20.0 | -21.8 |
| Elimination of intersegment | 0.0 | -2.1 | -7.0 | -10.7 | -21.5 | -21.7 | 2.5 | 0.5 | -7.5 | -10.2 | -20.0 | -21.0 |
| revenues (1) | -23.1 | -14.5 | -12.8 | -16.5 | -24.2 | -26.6 | -20.8 | -11.5 | -12.7 | -16.5 | -23.8 | -27.2 |
| Total contract talent solutions | 8.1 | -4.0 | -7.8 | -14.3 | -17.3 | -17.2 | 10.7 | -1.2 | -8.0 | -14.0 | -16.4 | -17.7 |
| Permanent placement talent | 16.5 | 1.4 | 17.1 | 25.4 | 22.2 | 22.0 | 20.2 | 2.4 | 15.0 | 25.0 | 22.5 | 22.6 |
| solutions | | -1.4 | -16.1 | -25.4 | -23.3 | -22.0 | 20.3 | 2.4 | -15.8 | -25.0 | -22.5 | -22.6 |
| Total talent solutions | 9.2 | -3.7 | -9.0 | -15.9 | -18.1 | -17.8 | 12.0 | -0.8 | -9.1 | -15.6 | -17.3 | -18.3 |
| Protiviti | 2.0 | 0.8 | 4.6 | -1.2 | -6.0 | -7.1 | 4.8 | 4.0 | 4.4 | -1.0 | -4.9 | -7.5 |
| Total | 7.1 | -2.4 | -5.4 | -12.0 | -14.7 | -14.7 | 9.9 | 0.6 | -5.6 | -11.7 | -13.8 | -15.2 |
| United States | | | | | | | | | | | | |
| Contract talent solutions | 11.3 | -3.4 | -8.6 | -16.0 | -20.7 | -20.5 | 11.3 | -2.9 | -9.9 | -15.9 | -19.2 | -20.3 |
| Permanent placement talent solutions | 22.4 | 1.4 | -16.9 | -26.2 | -26.9 | -22.6 | 22.4 | 1.9 | -18.1 | -26.1 | -25.5 | -22.5 |
| Total talent solutions | 12.6 | -2.9 | -9.7 | -17.4 | -21.5 | -20.7 | 12.6 | -2.4 | -11.0 | -17.2 | -20.0 | -20.6 |
| Protiviti | 4.1 | 3.6 | 7.5 | -2.4 | -7.4 | -7.3 | 4.1 | 4.1 | 5.9 | -2.3 | -5.6 | -7.2 |
| Total | 10.0 | -1.1 | -5.2 | -13.3 | -17.5 | -16.8 | 10.0 | -0.6 | -6.6 | -13.2 | -15.9 | -16.7 |
| International | | | | | | | | | | | | |
| Contract talent solutions | -3.2 | -6.3 | -4.7 | -7.6 | -3.1 | -4.4 | 8.7 | 5.3 | -1.2 | -6.2 | -4.9 | -7.5 |
| Permanent placement talent solutions | 2.9 | -7.5 | -14.0 | -23.4 | -13.0 | -20.6 | 15.4 | 4.3 | -10.5 | -21.9 | -14.2 | -22.8 |
| Total talent solutions | -2.2 | -6.5 | -6.4 | -10.6 | -4.8 | -7.2 | 9.8 | 5.2 | -2.9 | -9.2 | -6.6 | -10.1 |
| Protiviti | -6.3 | -9.2 | -5.7 | 3.3 | 0.3 | -6.1 | 7.3 | 3.7 | -1.5 | 4.2 | -1.5 | -8.9 |
| Total | -3.3 | -7.3 | -6.2 | -7.0 | -3.5 | -6.9 | 9.1 | 4.8 | -2.5 | -5.8 | -5.3 | -9.8 |

⁽¹⁾ Service revenues for finance and accounting, administrative and customer support, and technology include intersegment revenues, which represent revenues from services provided to Protiviti in connection with the Company's blended business solutions. Intersegment revenues for each functional specialization are aggregated and then eliminated as a single line item.

The non-GAAP financial measures included in the table above adjust for the following items:

Billing Days. The "As Reported" revenue growth rates are based upon reported revenues. Management calculates the billing day impact by dividing each comparative period's reported revenues by the number of billing days for that period to arrive at a per billing day amount. Same billing day growth rates are then calculated based on the per billing day amounts. Management calculates a global, weighted-average number of billing days for each reporting period based upon input from all countries and all functional specializations and segments.

Foreign Currency Translation. The "As Reported" revenue growth rates are based upon reported revenues, which include the impact of changes in foreign currency exchange rates. The foreign currency impact is calculated by retranslating current period international revenues, using foreign currency exchange rates from the prior year's comparable period.

The term "As Adjusted" means that the impact of different billing days and constant currency fluctuations are removed from the revenue growth rate calculation. A reconciliation of the non-GAAP year-over-year revenue growth rates to the "As Reported" year-over-year revenue growth rates is included herein, on Pages 6-8.

NON-GAAP FINANCIAL MEASURES

REVENUE GROWTH RATE (%) RECONCILIATION (UNAUDITED):

| Year-Over-Year Re | venue Growth | - GLOBAL | | | | |
|--------------------------------------|--------------|----------|---------|-------------|---------|---------|
| | Q3 2022 | Q4 2022 | Q1 2023 | Q2 2023 | Q3 2023 | Q4 2023 |
| Finance and accounting | | | | | | |
| As Reported | 9.9 | -0.1 | -3.0 | -11.0 | -16.0 | -17.2 |
| Billing Days Impact | | 0.8 | -1.3 | 0.1 | 1.6 | 0.1 |
| Currency Impact | | 2.2 | 1.2 | 0.1 | -0.8 | -0.7 |
| As Adjusted | 12.8 | 2.9 | -3.1 | -10.8 | -15.2 | -17.8 |
| Administrative and customer support | | | | | | |
| As Reported | 10.5 | -21.2 | -23.0 | -23.0 | -21.5 | -18.7 |
| Billing Days Impact | | 0.7 | -1.1 | 0.1 | 1.4 | 0.2 |
| Currency Impact | | 1.7 | 0.9 | -0.1 | -1.1 | -0.9 |
| As Adjusted | <u>-7.8</u> | -18.8 | -23.2 | -23.0 | -21.2 | -19.4 |
| Technology | | | | | | |
| As Reported | 0.6 | -2.1 | -9.0 | -16.7 | -21.3 | -21.7 |
| Billing Days Impact | | 0.9 | -1.3 | 0.1 | 1.5 | 0.1 |
| Currency Impact | | 1.7 | 1.0 | 0.4 | -0.2 | -0.2 |
| As Adjusted | 2.5 | 0.5 | -9.3 | -16.2 | -20.0 | -21.8 |
| Elimination of intersegment revenues | | | | | | |
| As Reported | | -14.5 | -12.8 | -16.5 | -24.2 | -26.6 |
| Billing Days Impact | · · - | 0.8 | -1.3 | 0.1 | 1.4 | 0.1 |
| Currency Impact | | 2.2 | 1.4 | <u>-0.1</u> | -1.0 | -0.7 |
| As Adjusted | -20.8 | -11.5 | -12.7 | -16.5 | -23.8 | -27.2 |
| Total contract talent solutions | | | | | | |
| As Reported | 8.1 | -4.0 | -7.8 | -14.3 | -17.3 | -17.2 |
| Billing Days Impact | | 0.8 | -1.3 | 0.1 | 1.6 | 0.2 |
| Currency Impact | | 2.0 | 1.1 | 0.2 | -0.7 | -0.7 |
| As Adjusted | 10.7 | -1.2 | -8.0 | -14.0 | -16.4 | -17.7 |
| Permanent placement talent solutions | | | | | | |
| As Reported | 10.5 | -1.4 | -16.1 | -25.4 | -23.3 | -22.0 |
| Billing Days Impact | | 0.8 | -1.1 | 0.1 | 1.5 | 0.1 |
| Currency Impact | | 3.0 | 1.4 | 0.3 | -0.7 | -0.7 |
| As Adjusted | 20.3 | 2.4 | -15.8 | -25.0 | -22.5 | -22.6 |
| Total talent solutions | | | | | | |
| As Reported | 9.2 | -3.7 | -9.0 | -15.9 | -18.1 | -17.8 |
| Billing Days Impact | 0.1 | 0.8 | -1.2 | 0.1 | 1.5 | 0.2 |
| Currency Impact | 2.7 | 2.1 | 1.1 | 0.2 | -0.7 | -0.7 |
| As Adjusted | 12.0 | -0.8 | -9.1 | -15.6 | -17.3 | -18.3 |
| Protiviti | | | | | | |
| As Reported | | 0.8 | 4.6 | -1.2 | -6.0 | -7.1 |
| Billing Days Impact | 0.2 | 0.8 | -1.5 | 0.2 | 1.8 | 0.2 |
| Currency Impact | 2.6 | 2.4 | 1.3 | 0.0 | -0.7 | -0.6 |
| As Adjusted | 4.8 | 4.0 | 4.4 | -1.0 | -4.9 | -7.5 |
| Total | | | | | | |
| As Reported | 7.1 | -2.4 | -5.4 | -12.0 | -14.7 | -14.7 |
| Billing Days Impact | | 0.8 | -1.4 | 0.2 | 1.6 | 0.1 |
| Currency Impact | | 2.2 | 1.2 | 0.1 | -0.7 | -0.6 |
| As Adjusted | | 0.6 | -5.6 | -11.7 | -13.8 | -15.2 |

NON-GAAP FINANCIAL MEASURES REVENUE GROWTH RATE (%) RECONCILIATION (UNAUDITED):

| Year-Over-Year Revenu | ie Growth – U | NITED STA | <u>TES</u> | | | |
|--------------------------------------|---------------|-----------|------------|---------|---------|---------|
| | Q3 2022 | Q4 2022 | Q1 2023 | Q2 2023 | Q3 2023 | Q4 2023 |
| Contract talent solutions | | | | | | |
| As Reported | 11.3 | -3.4 | -8.6 | -16.0 | -20.7 | -20.5 |
| Billing Days Impact | 0.0 | 0.5 | -1.3 | 0.1 | 1.5 | 0.2 |
| Currency Impact | | | | | | |
| As Adjusted | 11.3 | -2.9 | -9.9 | -15.9 | -19.2 | -20.3 |
| Permanent placement talent solutions | | | | | | |
| As Reported | 22.4 | 1.4 | -16.9 | -26.2 | -26.9 | -22.6 |
| Billing Days Impact | 0.0 | 0.5 | -1.2 | 0.1 | 1.4 | 0.1 |
| Currency Impact | | | | | | |
| As Adjusted | 22.4 | 1.9 | -18.1 | -26.1 | -25.5 | -22.5 |
| Total talent solutions | | | | | | |
| As Reported | 12.6 | -2.9 | -9.7 | -17.4 | -21.5 | -20.7 |
| Billing Days Impact | 0.0 | 0.5 | -1.3 | 0.2 | 1.5 | 0.1 |
| Currency Impact | | | | | | |
| As Adjusted | 12.6 | -2.4 | -11.0 | -17.2 | -20.0 | -20.6 |
| Protiviti | | | | | | |
| As Reported | 4.1 | 3.6 | 7.5 | -2.4 | -7.4 | -7.3 |
| Billing Days Impact | 0.0 | 0.5 | -1.6 | 0.1 | 1.8 | 0.1 |
| Currency Impact | | | | | | |
| As Adjusted | 4.1 | 4.1 | 5.9 | -2.3 | -5.6 | -7.2 |
| Total | | | | | | |
| As Reported | 10.0 | -1.1 | -5.2 | -13.3 | -17.5 | -16.8 |
| Billing Days Impact | 0.0 | 0.5 | -1.4 | 0.1 | 1.6 | 0.1 |
| Currency Impact | | | | | | _ |
| As Adjusted | 10.0 | -0.6 | -6.6 | -13.2 | -15.9 | -16.7 |
| | | | | | | |

NON-GAAP FINANCIAL MEASURES REVENUE GROWTH RATE (%) RECONCILIATION (UNAUDITED):

| Year-Over-Year Revenu | e Growth – IN | NTERNATIO | <u>NAL</u> | | | |
|--------------------------------------|---------------|-----------|------------|---------|---------|---------|
| | Q3 2022 | Q4 2022 | Q1 2023 | Q2 2023 | Q3 2023 | Q4 2023 |
| Contract talent solutions | | | | | | |
| As Reported | -3.2 | -6.3 | -4.7 | -7.6 | -3.1 | -4.4 |
| Billing Days Impact | 0.5 | 2.1 | -1.7 | 0.6 | 1.8 | 0.1 |
| Currency Impact | 11.4 | 9.5 | 5.2 | 0.8 | -3.6 | -3.2 |
| As Adjusted | 8.7 | 5.3 | -1.2 | -6.2 | -4.9 | -7.5 |
| Permanent placement talent solutions | | | | | | |
| As Reported | 2.9 | -7.5 | -14.0 | -23.4 | -13.0 | -20.6 |
| Billing Days Impact | 0.6 | 2.2 | -1.6 | 0.5 | 1.6 | 0.1 |
| Currency Impact | 11.9 | 9.6 | 5.1 | 1.0 | -2.8 | -2.3 |
| As Adjusted | 15.4 | 4.3 | -10.5 | -21.9 | -14.2 | -22.8 |
| Total talent solutions | | | | | | |
| As Reported | -2.2 | -6.5 | -6.4 | -10.6 | -4.8 | -7.2 |
| Billing Days Impact | 0.5 | 2.2 | -1.7 | 0.6 | 1.7 | 0.2 |
| Currency Impact | 11.5 | 9.5 | 5.2 | 0.8 | -3.5 | -3.1 |
| As Adjusted | 9.8 | 5.2 | -2.9 | -9.2 | -6.6 | -10.1 |
| Protiviti | | | | | | |
| As Reported | -6.3 | -9.2 | -5.7 | 3.3 | 0.3 | -6.1 |
| Billing Days Impact | 0.5 | 2.1 | -1.7 | 0.7 | 1.8 | 0.2 |
| Currency Impact | 13.1 | 10.8 | 5.9 | 0.2 | -3.6 | -3.0 |
| As Adjusted | 7.3 | 3.7 | -1.5 | 4.2 | -1.5 | -8.9 |
| Total | | | | | | |
| As Reported | -3.3 | -7.3 | -6.2 | -7.0 | -3.5 | -6.9 |
| Billing Days Impact | 0.5 | 2.2 | -1.7 | 0.5 | 1.7 | 0.1 |
| Currency Impact | 11.9 | 9.9 | 5.4 | 0.7 | -3.5 | -3.0 |
| As Adjusted | 9.1 | 4.8 | -2.5 | -5.8 | -5.3 | -9.8 |