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**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2005**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ to \_\_\_\_\_.**

**Commission File Number 1-10427**

**ROBERT HALF INTERNATIONAL INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation or organization)

**94-1648752**  
(I.R.S. Employer  
Identification No.)

**2884 Sand Hill Road**  
**Suite 200**  
**Menlo Park, California**  
(Address of principal executive offices)

**94025**  
(zip-code)

Registrant's telephone number, including area code: (650) 234-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of April 30, 2005:

171,477,687 shares of \$.001 par value Common Stock

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**PART I—FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**

**ROBERT HALF INTERNATIONAL INC. AND SUBSIDIARIES**

**CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (UNAUDITED)**

(in thousands, except share amounts)

	<u>March 31,</u> <u>2005</u>	<u>December 31,</u> <u>2004</u>
<b>ASSETS</b>		
Cash and cash equivalents .....	\$ 430,005	\$ 345,283
Marketable securities .....	22,580	91,526
Accounts receivable, less allowances of \$17,695 and \$17,294 .....	416,687	391,641
Deferred income taxes and other current assets .....	98,023	87,866
Total current assets .....	967,295	916,316
Goodwill and other intangible assets, net .....	166,499	167,931
Property and equipment, net .....	96,248	95,783
Deferred income taxes .....	16,877	18,627
Total assets .....	<u>\$1,246,919</u>	<u>\$1,198,657</u>
<b>LIABILITIES</b>		
Accounts payable and accrued expenses .....	\$ 84,167	\$ 72,034
Accrued payroll costs and retirement obligations .....	215,320	195,634
Income taxes payable .....	25,385	12,600
Current portion of notes payable and other indebtedness .....	78	77
Total current liabilities .....	324,950	280,345
Notes payable and other indebtedness, less current portion .....	2,246	2,266
Other liabilities .....	4,204	4,176
Total liabilities .....	<u>331,400</u>	<u>286,787</u>
Commitments and Contingencies (Note G)		
<b>STOCKHOLDERS' EQUITY</b>		
Common stock, \$.001 par value authorized 260,000,000 shares; issued and outstanding 171,769,252 and 172,980,880 shares .....	172	173
Capital surplus .....	714,320	702,331
Deferred compensation .....	(55,640)	(63,944)
Accumulated other comprehensive income .....	29,696	32,570
Retained earnings .....	226,971	240,740
Total stockholders' equity .....	915,519	911,870
Total liabilities and stockholders' equity .....	<u>\$1,246,919</u>	<u>\$1,198,657</u>

The accompanying Notes to Condensed Consolidated Financial Statements are  
an integral part of these financial statements.

**ROBERT HALF INTERNATIONAL INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)**  
(in thousands, except per share amounts)

	<u>Three Months Ended</u> <u>March 31,</u>	
	<u>2005</u>	<u>2004</u>
Net service revenues .....	\$769,948	\$572,282
Direct costs of services, consisting of payroll, payroll taxes and insurance costs for temporary and risk consulting employees .....	<u>456,114</u>	<u>356,255</u>
Gross margin .....	313,834	216,027
Selling, general and administrative expenses .....	230,315	191,131
Amortization of intangible assets .....	74	89
Interest income, net .....	<u>(1,832)</u>	<u>(634)</u>
Income before income taxes .....	85,277	25,441
Provision for income taxes .....	<u>33,684</u>	<u>10,025</u>
Net income .....	<u>\$ 51,593</u>	<u>\$ 15,416</u>
Basic net income per share .....	\$ .30	\$ .09
Diluted net income per share .....	\$ .29	\$ .09
Shares:		
Basic .....	169,898	169,311
Diluted .....	176,207	174,771
Cash dividends declared per share .....	\$ .07	\$ .00

The accompanying Notes to Condensed Consolidated Financial Statements are  
an integral part of these financial statements.

**ROBERT HALF INTERNATIONAL INC. AND SUBSIDIARIES**

**CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (UNAUDITED)**  
(in thousands, except per share amounts)

	Three Months Ended March 31,	
	2005	2004
<b>COMMON STOCK—SHARES:</b>		
Balance at beginning of period	172,981	171,776
Issuances (forfeitures) of restricted stock	(21)	70
Repurchases of common stock	(1,905)	(1,415)
Exercises of stock options	714	625
Balance at end of period	171,769	171,056
<b>COMMON STOCK—PAR VALUE:</b>		
Balance at beginning of period	\$ 173	\$ 172
Issuances of restricted stock	—	—
Repurchases of common stock	(2)	(2)
Exercises of stock options	1	1
Balance at end of period	\$ 172	\$ 171
<b>CAPITAL SURPLUS:</b>		
Balance at beginning of period	\$702,331	\$595,051
Issuances (forfeitures) of, and other changes to, restricted stock—excess over par value	(2,441)	887
Exercises of stock options—excess over par value	10,487	6,747
Tax impact of equity incentive plans	3,943	2,014
Balance at end of period	\$714,320	\$604,699
<b>DEFERRED COMPENSATION:</b>		
Balance at beginning of period	\$ (63,944)	\$ (47,408)
Forfeitures (issuances) of, and other changes to, restricted stock	2,441	(887)
Amortization of deferred compensation	5,863	5,190
Balance at end of period	\$ (55,640)	\$ (43,105)
<b>ACCUMULATED OTHER COMPREHENSIVE INCOME:</b>		
Balance at beginning of period	\$ 32,570	\$ 20,018
Translation adjustments, net of tax	(2,874)	(114)
Balance at end of period	\$ 29,696	\$ 19,904
<b>RETAINED EARNINGS:</b>		
Balance at beginning of period	\$240,740	\$220,828
Repurchases of common stock—excess over par value	(53,287)	(31,399)
Cash dividends (\$.07 per share)	(12,075)	—
Net income	51,593	15,416
Balance at end of period	\$226,971	\$204,845
<b>COMPREHENSIVE INCOME:</b>		
Net income	\$ 51,593	\$ 15,416
Translation adjustments, net of tax	(2,874)	(114)
Total comprehensive income	\$ 48,719	\$ 15,302

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these financial statements.

**ROBERT HALF INTERNATIONAL INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**  
(in thousands)

	Three Months Ended March 31,	
	2005	2004
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income .....	\$ 51,593	\$ 15,416
Adjustments to reconcile net income to net cash provided by operating activities:		
Amortization of intangible assets .....	74	89
Amortization of deferred compensation .....	5,863	5,190
Depreciation expense .....	11,706	13,113
Provision (benefit) for deferred income taxes .....	(894)	4,157
Tax impact of equity incentive plans .....	3,943	2,014
Provision for doubtful accounts .....	1,843	1,761
Changes in assets and liabilities, net of effects of acquisitions:		
Increase in accounts receivable .....	(28,671)	(43,462)
Increase in accounts payable, accrued expenses, accrued payroll costs and retirement obligations .....	21,435	29,063
Increase in income taxes payable .....	12,566	—
Change in other assets, net of change in other liabilities .....	(6,766)	(2,224)
Net cash flows provided by operating activities .....	72,692	25,117
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Capital expenditures .....	(12,651)	(8,601)
Decrease (increase) in trusts for employee benefits and retirement plans .....	(108)	565
Purchases of marketable securities .....	(430)	(7,026)
Proceeds from sales and maturities of marketable securities .....	69,376	8,012
Net cash flows provided by (used in) investing activities .....	56,187	(7,050)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Repurchases of common stock .....	(40,862)	(31,401)
Cash dividends paid .....	(12,075)	—
Principal payments on notes payable and other indebtedness .....	(19)	(18)
Proceeds from exercises of stock options .....	10,488	6,748
Net cash flows used in financing activities .....	(42,468)	(24,671)
Effect of exchange rate changes on cash and cash equivalents .....	(1,689)	(464)
Net increase (decrease) in cash and cash equivalents .....	84,722	(7,068)
Cash and cash equivalents at beginning of period .....	345,283	286,502
Cash and cash equivalents at end of period .....	\$430,005	\$279,434
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:</b>		
Cash paid during the period for:		
Interest .....	\$ 130	\$ 120
Income taxes, net of refunds .....	\$ 22,134	\$ 8,103
Non-cash items:		
Stock repurchases awaiting settlement .....	\$ 12,427	\$ —

The accompanying Notes to Condensed Consolidated Financial Statements are  
an integral part of these financial statements.

## ROBERT HALF INTERNATIONAL INC. AND SUBSIDIARIES

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

March 31, 2005

#### Note A—Summary of Significant Accounting Policies

*Nature of Operations.* Robert Half International Inc. (the “Company”) provides specialized staffing and risk consulting services through such divisions as *Accountemps*®, *Robert Half*® Finance & Accounting, *OfficeTeam*®, *Robert Half*® Technology, *Robert Half*® Management Resources, *Robert Half*® Legal, *The Creative Group*®, and *Protiviti*®. The Company, through its *Accountemps*, *Robert Half Finance & Accounting*, and *Robert Half Management Resources* divisions, is the world’s largest specialized provider of temporary, full-time, and project professionals in the fields of accounting and finance. *OfficeTeam* specializes in highly skilled temporary administrative support personnel. *Robert Half Technology* provides information technology professionals. *Robert Half Legal* provides temporary, project, and full-time staffing of attorneys and specialized support personnel within law firms and corporate legal departments. *The Creative Group* provides project staffing in the advertising, marketing, and web design fields. *Protiviti* provides business and technology risk consulting and internal audit services. *Protiviti*, which primarily employs risk consulting and internal audit professionals formerly associated with major accounting firms, is a wholly-owned subsidiary of the Company. Revenues are predominantly derived from specialized staffing services. The Company operates in the United States, Canada, Europe, Asia, Australia and New Zealand. The Company is a Delaware corporation.

*Basis of Presentation.* The unaudited Condensed Consolidated Financial Statements (“Financial Statements”) of the Company are prepared in conformity with accounting principles generally accepted in the United States of America (“GAAP”) and the rules of the Securities and Exchange Commission. The comparative year-end condensed consolidated statement of financial position data presented was derived from audited financial statements. In the opinion of management, all adjustments (consisting of only normal recurring adjustments) necessary for a fair statement of the financial position and results of operations for the periods presented have been included. These Financial Statements should be read in conjunction with the audited Consolidated Financial Statements of the Company for the year ended December 31, 2004, included in the annual report on Form 10-K. The results of operations for any interim period are not necessarily indicative of, nor comparable to, the results of operations for a full year.

Certain reclassifications have been made to the 2004 financial statements to conform to the 2005 presentation. In connection with the preparation of this report, the Company concluded that it was appropriate to classify its auction rate securities as marketable securities. Previously, such investments had been classified as cash and cash equivalents. Accordingly, the Company has revised the classification to report these securities as marketable securities in a separate line item on its Condensed Consolidated Statements of Financial Position as of March 31, 2005 and December 31, 2004. Corresponding adjustments have also been made to the Company’s Condensed Consolidated Statements of Cash Flows for the periods ended March 31, 2005 and 2004, to reflect the gross purchases and sales of these securities as investing activities rather than as a component of cash and cash equivalents. This change in classification does not affect previously reported cash flows from operations or from financing activities in the Company’s previously reported Consolidated Statements of Cash Flows, or the Company’s previously reported Consolidated Statements of Income for any period.

*Principles of Consolidation.* The Financial Statements include the accounts of the Company and its subsidiaries, all of which are wholly-owned. All intercompany balances have been eliminated.

*Use of Estimates.* The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. As of March 31, 2005, such estimates included allowances for uncollectible accounts receivable, workers’ compensation losses, income and other taxes, and certain employee retirement plans.

## ROBERT HALF INTERNATIONAL INC. AND SUBSIDIARIES

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)—(Continued)

March 31, 2005

#### Note A—Summary of Significant Accounting Policies (Continued)

*Revenue Recognition.* The Company derives its revenues from three segments: temporary and consultant staffing, permanent placement staffing, and risk consulting and internal audit services. Net service revenues as presented on the unaudited Condensed Consolidated Statements of Operations represent services rendered to customers less sales adjustments and allowances. The Company records revenue on a gross basis as a principal versus on a net basis as an agent in the presentation of revenues and expenses. The Company has concluded that gross reporting is appropriate because the Company (i) has the risk of identifying and hiring qualified employees, (ii) has the discretion to select the employees and establish their price and duties and (iii) bears the risk for services that are not fully paid for by customers.

Temporary and consultant staffing revenues—Temporary and consultant staffing revenues are recognized when the services are rendered by the Company's temporary employees. Temporary employees placed by the Company are the Company's legal employees while they are working on assignments. The Company pays all related costs of employment, including workers' compensation insurance, state and federal unemployment taxes, social security and certain fringe benefits. The Company assumes the risk of acceptability of its employees to its customers.

Permanent placement staffing revenues—Permanent placement staffing revenues are recognized when employment candidates accept offers of permanent employment. The Company has a substantial history of estimating the effect of permanent placement candidates who do not remain with its clients through the 90-day guarantee period. Allowances are established to estimate these losses. Fees to clients are generally calculated as a percentage of the new employee's annual compensation. No fees for permanent placement services are charged to employment candidates.

Risk consulting and internal audit revenues—Risk consulting and internal audit services are generally provided on a time-and-material basis or fixed-fee basis. Revenues earned under time-and-material arrangements are recognized as services are provided. Revenues on fixed-fee arrangements are recognized using a proportional performance method as hours are incurred relative to total estimated hours for the engagement. The Company periodically evaluates the need to provide for any losses on these projects, and losses are recognized when it is probable that a loss will be incurred. Reimbursements, including those relating to travel and out-of-pocket expenses, are included in risk consulting and internal audit service revenues, and equivalent amounts of reimbursable expenses are included in direct costs of services.

*Costs of Services.* Direct costs of staffing services consist of payroll, payroll taxes and insurance costs for the Company's temporary employees. There are no direct costs associated with permanent placement staffing services. Risk consulting and internal audit costs of services include professional staff payroll, payroll taxes and insurance costs, as well as reimbursable expenses.

*Advertising Costs.* The Company expenses all advertising costs as incurred.

*Cash and Cash Equivalents.* The Company considers all highly liquid investments with a maturity at the date of purchase of three months or less as cash equivalents.

*Marketable Securities.* At March 31, 2005 and December 31, 2004, the Company held \$23 million and \$92 million, respectively, of marketable securities, which consist of auction rate securities classified as available-for-sale. The Company's investments in these securities are recorded at cost, which approximates fair market value

**ROBERT HALF INTERNATIONAL INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)—(Continued)**

**March 31, 2005**

**Note A—Summary of Significant Accounting Policies (Continued)**

due to their variable interest rates, which typically reset every 35 days, and, despite the long-term nature of their stated contractual maturities, the Company has the ability to quickly liquidate these securities. As a result, the Company had no cumulative gross unrealized holding gains (losses) or gross realized gains (losses) from these marketable securities. All income generated from these current investments was recorded as interest income.

*Intangible Assets.* Intangible assets primarily consist of the cost of acquired companies in excess of the fair market value of their net tangible assets at the date of acquisition. Identifiable intangible assets are amortized over their lives, typically ranging from two to five years. Goodwill is not amortized, but is tested annually for impairment. The Company's annual goodwill impairment analysis, which will be performed during the second quarter, is not expected to have a material effect on the Financial Statements. No events have occurred since the most recent goodwill impairment analysis which would require interim testing.

*Income Tax Assets and Liabilities.* In establishing its deferred income tax assets and liabilities, the Company makes judgments and interpretations based on the enacted tax laws and published tax guidance that are applicable to its operations. The Company records deferred tax assets and liabilities and evaluates the need for valuation allowances to reduce the deferred tax assets to realizable amounts. The likelihood of a material change in the Company's expected realization of these assets is dependent on future taxable income, its ability to use foreign tax credit carryforwards and carrybacks, final U.S. and foreign tax settlements, and the effectiveness of its tax planning strategies in the various relevant jurisdictions.

*Workers' Compensation.* The Company self-insures or retains a portion of the exposure for losses related to workers' compensation. The Company has established reserves for workers' compensation claims based on historical loss statistics and periodic third party actuarial valuations.

*Foreign Currency Translation.* The results of operations of the Company's foreign subsidiaries are translated at the monthly average exchange rates prevailing during the period. The financial position of the Company's foreign subsidiaries is translated at the current exchange rates at the end of the period, and the related translation adjustments are recorded as a component of accumulated other comprehensive income within Stockholders' Equity. Gains and losses resulting from foreign currency transactions are included as a component of selling, general and administrative expenses in the unaudited Condensed Consolidated Statements of Operations, and have not been material for all periods presented.



**ROBERT HALF INTERNATIONAL INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)—(Continued)**

**March 31, 2005**

**Note A—Summary of Significant Accounting Policies (Continued)**

*Stock Option Plans.* The Company accounts for its stock option plans in accordance with Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* (“APB 25”). Under APB 25, the intrinsic value of the options is used to record compensation expense and, as a result, no compensation expense related to stock options is included in determining net income and net income per share in the Financial Statements. Restricted stock grants are accounted for in accordance with APB 25, which mandates that restricted stock grants with performance conditions are calculated using the intrinsic value. Had compensation expense for the stock options and performance-based restricted stock granted been based on the estimated fair value at the award dates, as prescribed by Statement of Financial Accounting Standards (“SFAS”) No. 123, *Accounting for Stock-Based Compensation* (“SFAS 123”), the Company’s pro forma net income and net income per share would have been as follows (in thousands, except per share amounts):

	<b>Three Months Ended March 31,</b>	
	<b>2005</b>	<b>2004</b>
Net Income		
As reported .....	\$51,593	\$15,416
Stock-based employee compensation expense, net of related tax effects . . .	3,576	3,166
Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects .....	(7,235)	(7,099)
Pro forma .....	\$47,934	\$11,483
Net Income (Loss) Per Share		
Basic		
As reported .....	\$ .30	\$ .09
Pro forma .....	\$ .28	\$ .07
Diluted		
As reported .....	\$ .29	\$ .09
Pro forma .....	\$ .27	\$ .07

The fair value of each option is estimated, as of the grant date, using the Black-Scholes option pricing model with the following weighted average assumptions used for grants in 2005 and 2004: expected dividend yields of 0.92% and 0.00% for grants in 2005 and 2004, respectively; expected volatility of 48.0% and 50.9% for 2005 and 2004, respectively; risk-free interest rates of 3.7% and 3.2% for 2005 and 2004, respectively; and expected lives of 6.1 years and 6.0 years for 2005 and 2004, respectively.

The Company expects to adopt the provisions of SFAS No. 123 (revised 2004), *Share-Based Payment*, (“SFAS 123R”) on January 1, 2006. Among other things, SFAS 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values beginning with the first annual period beginning after June 15, 2005.

*Property and Equipment.* Property and equipment are recorded at cost. Depreciation expense is computed using the straight-line method over the following useful lives:

Computer hardware .....	2 to 3 years
Computer software .....	2 to 5 years
Furniture and equipment .....	5 years
Leasehold improvements .....	Term of lease, 5 years maximum

**ROBERT HALF INTERNATIONAL INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)—(Continued)**

**March 31, 2005**

**Note A—Summary of Significant Accounting Policies (Continued)**

*Internal-use Software.* The Company capitalizes direct costs incurred in the development of internal-use software. Amounts capitalized are reported as a component of computer software within property and equipment. The Company capitalized approximately \$1.7 million and \$1.9 million of internal-use software development costs for the three months ended March 31, 2005 and 2004, respectively.

**Note B—New Accounting Pronouncements**

In December 2004, the FASB issued SFAS 123R, which replaces SFAS 123 and supersedes APB 25. SFAS 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values beginning with the first annual period after June 15, 2005. The pro forma disclosures previously permitted under SFAS 123 no longer will be an alternative to financial statement recognition. The Company is required to adopt SFAS 123R as of January 1, 2006. Under SFAS 123R, the Company must determine the appropriate fair value model to be used for valuing share-based payments, the amortization method for compensation cost and the transition method to be used at date of adoption. The Company is evaluating the requirements of SFAS 123R and expects that the adoption of SFAS 123R will have a material impact on its consolidated results of operations and earnings per share. The Company has not yet determined the method of adoption and has not determined whether the adoption will result in amounts that are similar to the current pro forma disclosures under SFAS 123.

**Note C—Deferred Income Taxes and Other Current Assets**

Deferred income taxes and other current assets consisted of the following (in thousands):

	<u>March 31, 2005</u>	<u>December 31, 2004</u>
Deferred income taxes .....	\$39,438	\$36,794
Deposits in trusts for employee benefits and retirement plans .....	31,755	31,647
Other .....	26,830	19,425
	<u>\$98,023</u>	<u>\$87,866</u>

**Note D—Goodwill and Other Intangible Assets, Net**

The following table sets forth the activity in goodwill and other intangible assets from December 31, 2004 through March 31, 2005 (in thousands):

	<u>Goodwill</u>	<u>Other Intangible Assets</u>	<u>Total</u>
Balance as of December 31, 2004 .....	\$163,732	\$ 4,199	\$167,931
Purchase of intangible assets .....	—	—	—
Translation adjustments .....	(244)	—	(244)
Decrease in unamortized retirement costs .....	—	(1,114)	(1,114)
	163,488	3,085	166,573
Amortization of intangible assets .....	—	(74)	(74)
Balance as of March 31, 2005 .....	<u>\$163,488</u>	<u>\$ 3,011</u>	<u>\$166,499</u>

**ROBERT HALF INTERNATIONAL INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)—(Continued)**

**March 31, 2005**

**Note D—Goodwill and Other Intangible Assets, Net (Continued)**

The estimated remaining amortization expense is \$0.2 million for 2005, and \$0.2 million thereafter.

**Note E—Property and Equipment, Net**

Property and equipment consisted of the following (in thousands):

	<u>March 31, 2005</u>	<u>December 31, 2004</u>
Computer hardware .....	\$ 100,986	\$ 98,296
Computer software .....	172,586	168,086
Furniture and equipment .....	89,958	89,560
Leasehold improvements .....	69,452	69,203
Other .....	<u>10,829</u>	<u>10,870</u>
Property and equipment, cost .....	443,811	436,015
Accumulated depreciation .....	<u>(347,563)</u>	<u>(340,232)</u>
Property and equipment, net .....	<u>\$ 96,248</u>	<u>\$ 95,783</u>

**Note F—Accrued Payroll Costs and Retirement Obligations**

Accrued payroll costs and retirement obligations consisted of the following (in thousands):

	<u>March 31, 2005</u>	<u>December 31, 2004</u>
Payroll and benefits .....	\$116,851	\$100,507
Employee retirement obligations .....	47,512	47,825
Workers' compensation .....	20,459	19,398
Payroll taxes .....	<u>30,498</u>	<u>27,904</u>
	<u>\$215,320</u>	<u>\$195,634</u>

Included in employee benefits and retirement obligations is \$42 million at March 31, 2005 and December 31, 2004 related to a defined benefit retirement agreement for the Company's key executive. The amount of this obligation has been calculated in accordance with the current provisions of the employee's retirement agreement, which was initially entered into in 1985. The key assumptions used in this calculation include: expected retirement age, mortality, expected post retirement Consumer Price Index increases of 2.7% and 2.9%, and discount rates of 3.8% and 3.8% at March 31, 2005 and December 31, 2004, respectively.

**Note G—Commitments and Contingencies**

On September 10, 2004, Plaintiff Mark Lafitte, on behalf of a putative class of salaried Account Executives and Staffing Managers, filed a complaint in California Superior Court naming the Company and three of its wholly owned subsidiaries as Defendants. The complaint alleges that salaried Account Executives and Staffing Managers based in California have been misclassified under California law as exempt employees and seeks an unspecified amount for unpaid overtime pay alleged to be due to them had they been paid as non-exempt, hourly employees. In addition, the plaintiff seeks an unspecified amount for statutory penalties for alleged violations of the California Labor Code arising from the alleged misclassification of these employees as exempt employees.

## ROBERT HALF INTERNATIONAL INC. AND SUBSIDIARIES

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)—(Continued)

March 31, 2005

#### Note G—Commitments and Contingencies (Continued)

This litigation is at an early stage and it is not feasible to predict the outcome. Accordingly, no amounts have been provided in the accompanying financial statements. The Company believes it has meritorious defenses to the allegations, and the Company intends to vigorously defend against the litigation.

On December 6, 2004, Plaintiffs Ian O'Donnell and David Jolicoeur, on behalf of themselves and a putative class of salaried Staffing Managers, Account Executives and Account Managers, filed a complaint in Massachusetts Superior Court naming the Company and one of its wholly owned subsidiaries as Defendants. The complaint alleges that salaried Staffing Managers, Account Executives and Account Managers based in Massachusetts within the past two years have been misclassified under Massachusetts law as exempt employees and seeks an unspecified amount equal to three times their unpaid overtime compensation alleged to be due to them had they been paid as non-exempt, hourly employees, plus costs and legal fees. The complaint also makes similar allegations under the U.S. Fair Labor Standards Act on behalf of all Staffing Managers, Account Executives and Account Managers employed in any state other than Massachusetts and California within the past three years and seeks an unspecified amount for unpaid overtime pay alleged to be due to them had they been paid as non-exempt, hourly employees, plus an equal amount as liquidated damages. The case has been removed to the United States District Court for the District of Massachusetts. This litigation is at an early stage and it is not feasible to predict the outcome. Accordingly, no amounts have been provided in the accompanying financial statements. The Company believes it has meritorious defenses to the allegations, and the Company intends to vigorously defend against the litigation.

The Company is involved in a number of other lawsuits arising in the ordinary course of business. While management does not expect any of these matters to have a material adverse effect on the Company's results of operations, financial position or cash flows, litigation is subject to certain inherent uncertainties.

#### Note H—Stock Plans

Under various stock plans, officers, employees and outside directors have received grants of restricted stock or options to purchase common stock. Grants have been made at the discretion of a Committee of the Board of Directors. Grants generally vest in four years.

Options currently outstanding under the plans have an exercise price equal to the fair market value of the Company's common stock at the date of grant, may consist of both incentive stock options and nonstatutory stock options under the Internal Revenue Code, and generally have a term of 10 years.

Recipients of restricted stock do not pay any cash consideration to the Company for the shares, have the right to vote all shares subject to such grant, and receive all dividends with respect to such shares, whether or not the shares have vested. Vesting is accelerated upon the death or disability of the recipients. Compensation expense for restricted stock is recognized on a straight-line basis over the vesting period, using the stock's fair market value on the grant date, except for performance based grants where the measurement date is the date that the performance criteria is met.

The Company accounts for these plans under APB 25. Therefore, the intrinsic value of the options is used to record compensation expense and, as a result, no compensation expense has been recognized for its stock option plans. As required by SFAS No. 148, *Accounting for Stock-Based Compensation—Transition and Disclosure* ("SFAS 148"), calculations of pro forma net income and net income per share, computed in accordance with the method prescribed by SFAS 123, are set forth in Note A to the Financial Statements.

**ROBERT HALF INTERNATIONAL INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)—(Continued)**

**March 31, 2005**

**Note I—Net Income Per Share**

The calculation of net income per share for the three months ended March 31, 2005 and 2004 is reflected in the following table (in thousands, except per share amounts):

	Three Months Ended March 31,	
	2005	2004
Net Income .....	\$ 51,593	\$ 15,416
Basic:		
Weighted average shares .....	169,898	169,311
Diluted:		
Weighted average shares .....	169,898	169,311
Potentially dilutive shares .....	6,309	5,460
Diluted shares	176,207	174,771
Net Income Per Share:		
Basic .....	\$ .30	\$ .09
Diluted .....	\$ .29	\$ .09

The weighted average diluted common shares outstanding for the three months ended March 31, 2005 and 2004 excludes the dilutive effect of approximately 0.4 million and 2.3 million options, respectively, since such options have an exercise price in excess of the respective period's average market value of the Company's common stock. Had such options been included, the dilutive effect would have been calculated using the treasury method.

The computation of potentially dilutive shares includes unvested restricted stock.

**Note J—Business Segments**

The Company, which defines its segments based on the nature of services, has three reportable segments: temporary and consultant staffing, permanent placement staffing, and risk consulting and internal audit services. The temporary and consultant segment provides specialized staffing in the accounting and finance, administrative and office, information technology, legal, advertising, marketing and web design fields. The permanent placement segment provides full-time personnel in the accounting, finance, administrative and office, and information technology fields. The risk consulting segment provides business and technology risk consulting and internal audit services.

The accounting policies of the segments are set forth in Note A—Summary of Significant Accounting Policies. The Company evaluates performance based on income or loss from operations before interest income, intangible amortization expense, and income taxes.

**ROBERT HALF INTERNATIONAL INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)—(Continued)**

**March 31, 2005**

**Note J—Business Segments (Continued)**

The following table provides a reconciliation of revenue and operating income by reportable segment to consolidated results (in thousands):

	Three Months Ended March 31,	
	2005	2004
Net service revenues		
Temporary and consultant staffing .....	\$612,972	\$489,714
Permanent placement staffing .....	46,229	28,858
Risk consulting and internal audit services .....	110,747	53,710
	\$769,948	\$572,282
Operating income		
Temporary and consultant staffing .....	\$ 52,107	\$ 18,999
Permanent placement staffing .....	9,532	2,673
Risk consulting and internal audit services .....	21,880	3,224
	83,519	24,896
Amortization of intangible assets .....	74	89
Interest income, net .....	(1,832)	(634)
Income before income taxes .....	\$ 85,277	\$ 25,441

**Note K—Subsequent Event**

On May 3, 2005, the Company announced a quarterly dividend of \$.07 per share to be paid to all shareholders of record on May 25, 2005. The dividend will be paid on June 15, 2005.

## **ITEM 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations**

Certain information contained in Management’s Discussion and Analysis and in other parts of this report may be deemed forward-looking statements regarding events and financial trends that may affect the Company’s future operating results or financial positions. These statements may be identified by words such as “estimate”, “forecast”, “project”, “plan”, “intend”, “believe”, “expect”, “anticipate”, or variations or negatives thereof or by similar or comparable words or phrases. Forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in the statements. These risks and uncertainties include, but are not limited to, the following: changes in levels of unemployment and other economic conditions in the United States or foreign countries where the Company does business, or in particular regions or industries; reduction in the supply of candidates for temporary employment or the Company’s ability to attract candidates; the entry of new competitors into the marketplace or expansion by existing competitors; the ability of the Company to maintain existing client relationships and attract new clients in the context of changing economic or competitive conditions; the impact of competitive pressures, including any change in the demand for the Company’s services, on the Company’s ability to maintain its margins; the possibility of the Company incurring liability for its activities, including the activities of its temporary employees, or for events impacting its temporary employees on clients’ premises; the possibility that adverse publicity could impact the Company’s ability to attract and retain clients and candidates; the success of the Company in attracting, training, and retaining qualified management personnel and other staff employees; whether governments will impose additional regulations or licensing requirements on personnel services businesses in particular or on employer/employee relationships in general; whether there will be ongoing demand for Sarbanes-Oxley or other regulatory compliance services; and litigation relating to prior or current transactions or activities, including litigation that may be disclosed from time to time in the Company’s SEC filings. Additionally, with respect to Protiviti, other risks and uncertainties include the fact that future success will depend on its ability to retain employees and attract clients; there can be no assurance that there will be ongoing demand for Sarbanes-Oxley or other regulatory compliance services; failure to produce projected revenues could adversely affect financial results; and possible involvement in litigation relating to prior or current transactions or activities. Because long-term contracts are not a significant part of the Company’s business, future results cannot be reliably predicted by considering past trends or extrapolating past results.

### *Critical Accounting Policies and Estimates*

As described below, the Company’s most critical accounting policies and estimates are those that involve subjective decisions or assessments.

*Accounts Receivable Allowances.* The Company maintains accounts receivable allowances for estimated losses resulting from the inability of its customers to make required payments. If the financial condition of the Company’s customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. Estimates used in determining the accounts receivable allowances were based on current trends and historical loss statistics. Actual results may differ from these estimates, which may materially affect the Company’s future financial results.

*Income Tax Assets and Liabilities.* In establishing its deferred income tax assets and liabilities, the Company makes judgments and interpretations based on the enacted tax laws and published tax guidance that are applicable to its operations. The Company records deferred tax assets and liabilities and evaluates the need for valuation allowances to reduce the deferred tax assets to realizable amounts. The likelihood of a material change in the Company’s expected realization of these assets is dependent on future taxable income, its ability to use foreign tax credit carryforwards and carrybacks, final U.S. and foreign tax settlements, and the effectiveness of its tax planning strategies in the various relevant jurisdictions. While management believes that its judgments and interpretations regarding deferred income tax assets and liabilities are appropriate, significant differences in actual experience may materially affect the future financial results of the Company.



*Employee Retirement Plans.* The determination of the Company's obligations for certain employee retirement plans is dependent upon various assumptions, including, among others, expected retirement age, mortality, expected post retirement Consumer Price Index increases, and discount rates. Management believes its assumptions are appropriate; however, significant differences in actual experience or significant changes in assumptions may materially affect the Company's future financial results.

*Goodwill Impairment.* The Company assesses the impairment of goodwill and identifiable intangible assets annually, or more often if events or changes in circumstances indicate that the carrying value may not be recoverable. This assessment is based upon a discounted cash flow analysis. The estimate of cash flow is based upon, among other things, certain assumptions about expected future operating performance and an appropriate discount rate determined by management. The Company's estimates of discounted cash flow may differ from actual cash flow due to, among other things, economic conditions, changes to its business model or changes in its operating performance. Significant differences between these estimates and actual cash flow could materially affect the future financial results of the Company. The Company's annual goodwill impairment analysis, which will be performed during the second quarter, is not expected to have a material effect on the financial statements.

*Workers' Compensation.* The Company self-insures or retains a portion of the exposure for losses related to workers' compensation. The Company has established reserves for workers' compensation claims based on historical loss statistics and periodic third party actuarial valuations. While management believes that its assumptions and estimates are appropriate, significant differences in actual experience or significant changes in assumptions may materially affect the Company's future financial results.

*Stock Option Plans.* The Company has a long history of issuing stock options to employees and directors as an integral part of its compensation programs. Accounting principles generally accepted in the United States of America allow alternative methods of accounting for these plans. The Company has chosen to account for its stock option plans under APB 25. Under APB 25, the intrinsic value of the options is used to record compensation expense and, as a result, no compensation expense related to stock options is included in determining net income and net income per share in the Financial Statements. Restricted stock grants are accounted for in accordance with APB 25, which mandates that restricted stock grants with performance conditions are calculated using the intrinsic value. As required by SFAS 148, calculations of pro forma net income and net income per share, computed in accordance with the method prescribed by SFAS 123, are set forth in Note A to the Financial Statements.

The Company expects to adopt the provisions of SFAS 123R on January 1, 2006. Among other things, SFAS 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values beginning with the first annual period after June 15, 2005.

#### *Recent Accounting Pronouncements*

In December 2004, the FASB issued SFAS 123R, which replaces SFAS 123 and supersedes APB 25. SFAS 123R requires all share-based payments to employees, including grants of employee stock options, to be recognized in the financial statements based on their fair values beginning with the first annual period after June 15, 2005. The pro forma disclosures previously permitted under SFAS 123 no longer will be an alternative to financial statement recognition. The Company is required to adopt SFAS 123R as of January 31, 2006. Under SFAS 123R, the Company must determine the appropriate fair value model to be used for valuing share-based payments, the amortization method for compensation cost and the transition method to be used at date of adoption. The Company is evaluating the requirements of SFAS 123R and expects that the adoption of SFAS 123R will have a material impact on its consolidated results of operations and earnings per share. The Company has not yet determined the method of adoption and has not determined whether the adoption will result in amounts that are similar to the current pro forma disclosures under SFAS 123.



*Results of Operations for the Three Months Ended March 31, 2005 and 2004*

Temporary and consultant staffing services revenues were \$613 million and \$490 million for the three months ended March 31, 2005 and 2004, respectively, increasing by 25% during the three months ended March 31, 2005 compared to the same period in 2004. Permanent placement revenues were \$46 million and \$29 million for the three months ended March 31, 2005 and 2004, respectively, increasing by 60% during the three months ended March 31, 2005 compared to the same period in 2004. Improvement in the U.S. labor markets contributed to the increase in temporary and permanent staffing services revenues for the three months ended March 31, 2005. Risk consulting and internal audit services revenues were \$111 million and \$54 million for the three months ended March 31, 2005 and 2004, respectively, increasing by 106% during the three months ended March 31, 2005 compared to the same period in 2004. The 2005 increase in risk consulting and internal audit services revenues is primarily due to increased brand acceptance in the marketplace and demand related to increased focus on internal accounting controls and other corporate governance requirements, including the Sarbanes-Oxley Act of 2002. There can be no assurances that there will be ongoing demand for Sarbanes-Oxley or other regulatory compliance services, or that future results can be reliably predicted by considering past trends or extrapolating past results. We expect total Company revenues to continue to be impacted by general macroeconomic conditions in 2005.

The Company's temporary and permanent staffing services business has more than 330 offices in 42 states, the District of Columbia and ten foreign countries, while Protiviti has more than 35 offices in 20 states and eight foreign countries. Revenues from domestic operations represented 81% of revenues for both the three months ended March 31, 2005 and 2004. Revenues from foreign operations represented 19% of revenues for both the three months ended March 31, 2005 and 2004.

Gross margin dollars from the Company's temporary and consultant staffing services represent revenues less direct costs of services, which consist of payroll, payroll taxes and insurance costs for temporary employees. Gross margin dollars from permanent placement staffing services are equal to revenues, as there are no direct costs associated with such revenues. Gross margin dollars for risk consulting and internal audit services represent revenues less direct costs of services, which consist primarily of professional staff payroll, payroll taxes, insurance costs and reimbursable expenses. Gross margin dollars for the Company's temporary and consultant staffing services were \$223 million and \$171 million for the three months ended March 31, 2005 and 2004, respectively, increasing by 30% in 2005. Gross margin amounts equaled 36% and 35% of revenues for temporary and consultant staffing services for the three months ended March 31, 2005 and 2004, respectively. The higher 2005 temporary and consultant gross margin percentage is primarily the result of higher bill rates and conversion revenues. Gross margin dollars for the Company's permanent placement staffing division were \$46 million and \$29 million for the three months ended March 31, 2005 and 2004, respectively, increasing by 60% in 2005. Gross margin dollars for the Company's risk consulting and internal audit division were \$45 million and \$16 million for the three months ended March 31, 2005 and 2004, respectively. Gross margin amounts equaled 41% and 30% of revenues for risk consulting and internal audit services for the three months ended March 31, 2005 and 2004, respectively. The 2005 improvement in risk consulting and internal audit services gross margin is primarily the result of higher revenues and improved leveraging of employee compensation costs.

Selling, general and administrative expenses were \$230 million in the three months ended March 31, 2005, compared to \$191 million in the same period on 2004. Selling, general and administrative expenses as a percentage of revenues were 30% and 33% for the three months ended March 31, 2005 and 2004, respectively. Selling, general and administrative expenses consist primarily of staff compensation, advertising, depreciation and occupancy costs. The lower 2005 selling, general and administrative expense percentage resulted primarily from leveraging fixed operating costs.

For acquisitions, the Company allocates the excess of cost over the fair market value of the net tangible assets first to identifiable intangible assets, if any, and then to goodwill. Identifiable intangible assets are amortized over their lives, typically ranging from two to five years. Goodwill is not amortized, but is tested annually for impairment. The Company's annual goodwill impairment analysis, which is not expected to have a material effect

on the financial statements, will be performed in the second quarter. Net intangible assets, consisting primarily of goodwill, represented 13% of total assets and 18% of total stockholders' equity at March 31, 2005.

Interest income for the three months ended March 31, 2005 and 2004 was \$2.1 million and \$0.8 million, respectively, while interest expense for the three months ended March 31, 2005 and 2004 was \$0.3 million and \$0.2 million, respectively. Higher average cash balances and higher interest rates during the three months ended March 31, 2005 yielded higher interest income.

The provision for income taxes was 39% of income before taxes for both the three months ended March 31, 2005 and 2004.

#### *Liquidity and Capital Resources*

The change in the Company's liquidity during the three months ended March 31, 2005 and 2004 is primarily the net effect of funds generated by operations and investments and the funds used for capital expenditures, repurchases of common stock, payment of dividends and principal payments on outstanding notes payable.

In connection with the preparation of this report, the Company concluded that it was appropriate to classify its auction rate securities as marketable securities. Previously, such investments had been classified as cash and cash equivalents. Accordingly, adjustments have been made to the Company's Condensed Consolidated Statements of Cash Flows for the periods ended March 31, 2005 and 2004, to reflect the gross purchases and sales of these securities as investing activities rather than as a component of cash and cash equivalents.

Cash, cash equivalents and marketable securities were \$453 million and \$368 million at March 31, 2005 and 2004, respectively. Operating activities and investing activities provided \$73 million and \$56 million during the three months ended March 31, 2005, respectively, partially offset by \$42 million used in financing activities. Operating activities provided \$25 million during the three months ended March 31, 2004, partially offset by \$7 million and \$25 million of net cash used in investing activities and financing activities, respectively.

Operating activities—Net cash provided by operating activities for the three months ended March 31, 2005 was composed of net income of \$52 million adjusted for non-cash items of \$23 million, and net cash used for changes in working capital of \$2 million. Net cash provided by operating activities for the three months ended March 31, 2004 was composed of net income of \$15 million adjusted for non-cash items of \$26 million, and net cash used for changes in working capital of \$16 million.

Investing activities—Cash provided by investing activities for the three months ended March 31, 2005 was \$56 million. This was primarily the sale of marketable securities of \$69 million, partially offset by capital expenditures of \$13 million. Cash used in investing activities for the three months ended March 31, 2004 was \$7 million. This was primarily capital expenditures of \$8 million, partially offset by a decrease in marketable securities of \$1 million.

Financing activities—Cash used in financing activities for the three months ended March 31, 2005 was \$42 million. This included \$12 million in cash dividends to stockholders and repurchases of \$41 million in common stock, partially offset by proceeds of \$11 million from exercises of stock options. Cash used in financing activities for the three months ended March 31, 2004 was \$25 million. This included cash paid for common stock repurchases of \$32 million, partially offset by proceeds of \$7 million from exercises of stock options.

As of March 31, 2005, the Company is authorized to repurchase, from time to time, up to 5.4 million additional shares of the Company's common stock on the open market or in privately negotiated transactions, depending on market conditions. During the three months ended March 31, 2005 and 2004, the Company repurchased approximately 1.6 million and 0.9 million shares of common stock on the open market for a total cost of \$43 million and \$20 million, respectively. Additional stock repurchases were made in connection with employee stock plans, whereby Company shares were tendered by employees for the payment of applicable

statutory withholding taxes. During the three months ended March 31, 2005 and 2004, such repurchases totaled approximately 0.4 million and 0.5 million shares at a cost of \$10 million, and \$11 million, respectively. Repurchases of securities have been funded with cash generated from operations.

The Company's working capital at March 31, 2005 included \$453 million in cash, cash equivalents and marketable securities. The Company's working capital requirements relate primarily to accounts receivable. While there can be no assurances in this regard, the Company expects that internally generated cash will be sufficient to support the working capital needs of the Company, the Company's fixed payments, dividends, and other obligations on both a short- and long-term basis.

On May 3, 2005, the Company announced a quarterly dividend of \$.07 per share to be paid to all shareholders of record on May 25, 2005. The dividend will be paid on June 15, 2005.

### **ITEM 3. Quantitative and Qualitative Disclosures About Market Risk**

The Company is exposed to the impact of foreign currency fluctuations. The Company's exposure to foreign currency exchange rates relates primarily to the Company's foreign subsidiaries. Exchange rates impact the U.S. dollar value of the Company's reported earnings, investments in its foreign subsidiaries, and the intercompany transactions with its foreign subsidiaries.

For the three months ended March 31, 2005, approximately 19% of the Company's revenues were generated outside of the United States. These operations transact business in their functional currency. As a result, fluctuations in the value of foreign currencies against the U.S. dollar have an impact on the Company's reported results. Revenues and expenses denominated in foreign currencies are translated into U.S. dollars at the monthly average exchange rates prevailing during the period. Consequently, as the value of the U.S. dollar changes relative to the currencies of the Company's non-U.S. markets, the Company's reported results vary.

Fluctuations in currency exchange rates impact the U.S. dollar amount of the Company's stockholders' equity. The assets and liabilities of the Company's non-U.S. subsidiaries are translated into U.S. dollars at the exchange rates in effect at period end. The resulting translation adjustments are recorded in stockholders' equity as a component of accumulated other comprehensive income.

### **ITEM 4. Controls and Procedures**

Management, including the Company's Chairman and Chief Executive Officer and Vice Chairman and Chief Financial Officer, evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based upon that evaluation, the Chairman and Chief Executive Officer and Vice Chairman and Chief Financial Officer concluded that the disclosure controls and procedures were effective to ensure that information required to be disclosed in the reports the Company files and submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission.

There have been no changes in the Company's internal controls over financial reporting identified in connection with the evaluation required by Rule 13a-15 of the Securities Exchange Act of 1934 that occurred during the Company's last fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II—OTHER INFORMATION**

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

*Issuer Purchases of Equity Securities*

	<u>Total Number of Shares Purchased</u>	<u>Average Price Paid per Share</u>	<u>Total Number of Shares Purchased as Part of Publicly Announced Plans</u>	<u>Maximum Number of Shares that May Yet Be Purchased Under Publicly Announced Plans(c)</u>
January 1, 2005 to January 31, 2005 .....	196,324(a)	\$28.55	—	6,910,482
February 1, 2005 to February 28, 2005 .....	844,338(b)	\$28.69	690,000	6,220,482
March 1, 2005 to March 31, 2005 .....	864,500	\$27.13	864,500	5,355,982

- (a) Represents shares repurchased in connection with employee stock plans, whereby Company shares were tendered by employees for the payment of applicable withholding taxes and/or exercise price.
- (b) Includes 154,338 shares repurchased in connection with employee stock plans, whereby Company shares were tendered by employees for the payment of applicable withholding taxes and/or exercise price.
- (c) In October 1997, the Company's Board of Directors authorized the repurchase, from time to time, of the Company's common stock on the open market or in privately negotiated transactions, depending on market conditions. Since plan inception a total of 38,000,000 shares have been authorized for repurchase, of which 32,644,018 shares have been repurchased as of March 31, 2005.

**Item 6. Exhibits**

- 10.1 Stock Incentive Plan, incorporated by reference to Exhibit 99.1 to Registrant's Current Report on Form 8-K dated May 3, 2005.
- 10.2 Annual Performance Bonus Plan, incorporated by reference to Exhibit 99.2 to Registrant's Current Report on Form 8-K dated May 3, 2005.
- 10.3 Stock Incentive Plan—Form of Restricted Share Agreement for Executive Officers, incorporated by reference to Exhibit 99.3 to Registrant's Current Report on Form 8-K dated May 3, 2005.
- 10.4 Stock Incentive Plan—Form of Stock Option Agreement for Executive Officers, incorporated by reference to Exhibit 99.4 to Registrant's Current Report on Form 8-K dated May 3, 2005.
- 10.5 Stock Incentive Plan—Form of Restricted Share Agreement for Outside Directors, incorporated by reference to Exhibit 99.5 to Registrant's Current Report on Form 8-K dated May 3, 2005.
- 10.6 Stock Incentive Plan—Form of Stock Option Agreement for Outside Directors, incorporated by reference to Exhibit 99.6 to Registrant's Current Report on Form 8-K dated May 3, 2005.
- 31.1 Rule 13a-14(a) Certification of Chief Executive Officer.
- 31.2 Rule 13a-14(a) Certification of Chief Financial Officer.
- 32.1 Section 1350 Certification of Chief Executive Officer.
- 32.2 Section 1350 Certification of Chief Financial Officer.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ROBERT HALF INTERNATIONAL INC.  
(Registrant)

/s/ M. KEITH WADDELL

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**M. Keith Waddell**  
*Vice Chairman, President and Chief Financial Officer*  
*(Principal Financial Officer and*  
*duly authorized signatory)*

Date: May 5, 2005

**Certification Pursuant to Rule 13a-14 under the Securities Exchange Act of 1934**

I, Harold M. Messmer, Jr., certify that:

1. I have reviewed this report on Form 10-Q of Robert Half International Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2005

/s/ Harold M. Messmer, Jr.

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Harold M. Messmer, Jr.  
Chairman & CEO

**Certification Pursuant to Rule 13a-14 under the Securities Exchange Act of 1934**

I, M. Keith Waddell, certify that:

1. I have reviewed this report on Form 10-Q of Robert Half International Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2005

/s/ M. Keith Waddell

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M. Keith Waddell  
Vice Chairman, President & CFO



**CERTIFICATION PURSUANT TO 18 U.S.C. 1350, AS ADOPTED PURSUANT  
TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2005 of Robert Half International Inc. (the "Form 10-Q"), I, Harold M. Messmer, Jr., Chief Executive Officer of Robert Half International Inc., certify, pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Form 10-Q fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of Robert Half International Inc.

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Robert Half International Inc. and will be retained by Robert Half International Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

/s/ Harold M. Messmer, Jr.

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Harold M. Messmer, Jr.  
Chief Executive Officer  
Robert Half International Inc.

May 5, 2005

**CERTIFICATION PURSUANT TO 18 U.S.C. 1350, AS ADOPTED PURSUANT  
TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2005 of Robert Half International Inc. (the "Form 10-Q"), I, M. Keith Waddell, Chief Financial Officer of Robert Half International Inc., certify, pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Form 10-Q fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of Robert Half International Inc.

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to Robert Half International Inc. and will be retained by Robert Half International Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

/s/ M. Keith Waddell

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M. Keith Waddell  
Chief Financial Officer  
Robert Half International Inc.

May 5, 2005